



Revolutions
Per Minute, Inc.

TOP 10 BENEFITS

of Working with a Supplier-Neutral IT Solution Provider for Network, Cloud & Telecom Solutions

Today's companies are gaining massive benefits by strategically leveraging their Network, Cloud and Telecom services. If you're considering a migration to the Cloud or an integrated network and telecom solution, here are ten reasons you should partner with a supplier-neutral IT Solution Provider – like RPM, rather than going direct-to-carriers.

1 Gain access to unlimited supplier options

You'll get the best supplier options for your company's needs. RPM will filter the optimum Network, Cloud and Telecom providers based upon your specific objectives and their strengths.

3 Obtain personalized strategy & solution planning

Get strategy and experience from a seasoned expert who lives and breathes Network, Cloud and Telecom integrations. RPM will carefully construct the perfect plan for your company.

5 Develop a long-term relationship

Carrier sales reps frequently jump companies, while we are vested in RPM. No more turnover-related hassles.

7 Acquire greater leverage

RPM has strong relationships with each of our Network, Cloud and Telecom suppliers and carriers, which comes in handy when negotiating contracts or resolving service issues.

9 Focus on what you do best

And let RPM take care of the rest. You'll be much more effective at what you already do. Adding another set of experts to your team will increase your peace of mind.

2 Secure a single point of contact

You'll get one "throat to choke", meaning less finger pointing and fewer headaches for you. When you've got a question, a concern or an issue to resolve, you only need one phone number.

4 Eliminate the pressure of quota-based supplier/carrier salespeople

Going supplier direct often means dealing with a one-track minded sales rep. RPM has no quotas to fill, so all our recommendations are unbiased.

6 Gain a trusted advisor

RPM acts as an extension of your team, guiding you with recommendations tailored specifically to your company's goals.

8 Recover lost hours

By outsourcing your Network, Telecom and Cloud integration tasks, you regain all those hours you would have spent strategizing, vetting the various providers, and negotiating contracts.

10 Stay cutting edge on technology

We keep our fingers on the pulse of evolving Cloud, Network and Telecom technologies, so you can leverage the right solutions to increase efficiency and productivity.

There you have it: 10 powerful reasons to work with an IT Solution Provider for Network, Cloud & Telecom solutions. Want to learn more? Talk to us today.



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